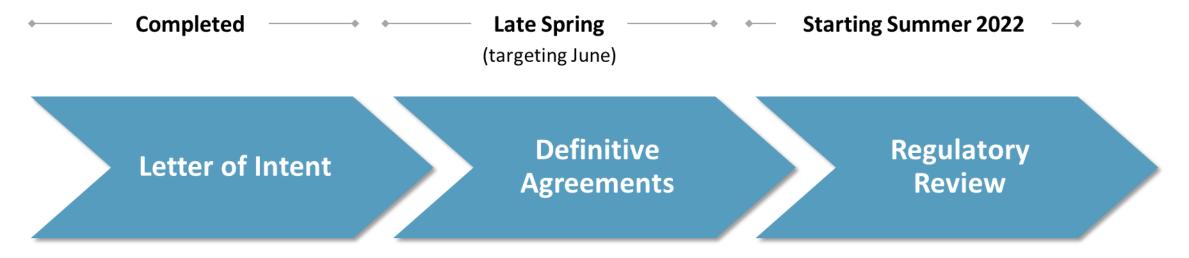


Overview of the Proposed Transaction Between Exeter Health Resources and Beth Israel Lahey Health

As of 5/18/2022

Summary of the Proposed Transaction

 This summary of the proposed transaction is provided to allow the community an opportunity to learn more about Exeter Health Resources' (EHR's) intent to join Beth Israel Lahey Health (BILH) as a "first tier" health system in advance of filing for regulatory approval.



- EHR and BILH are currently working to complete formal agreements necessary to begin the regulatory review of our proposal. We are hoping that Exeter's Board of Trustees will approve those agreements in late June and the initiation of regulatory review by the State of New Hampshire's Attorney General's Office, the Office of Charitable Trusts, the State of Massachusetts, and the Federal Trade Commission
- If you have questions or comments about the proposal please submit them on line at <u>www.exeterhospital.org</u> or join our public forum on May 18th at 5pm

What Will Happen if the Proposal is Approved?

Exeter would join BILH and BILH will become the sole corporate member of Exeter Health Resources

- Exeter's existing structure would stay the same
- Exeter and its existing operating affiliates will remain not-for-profit
- Exeter Health Resources will become a "first tier" entity of BILH
- The integration will include all assets, liabilities, and operations associated with Exeter

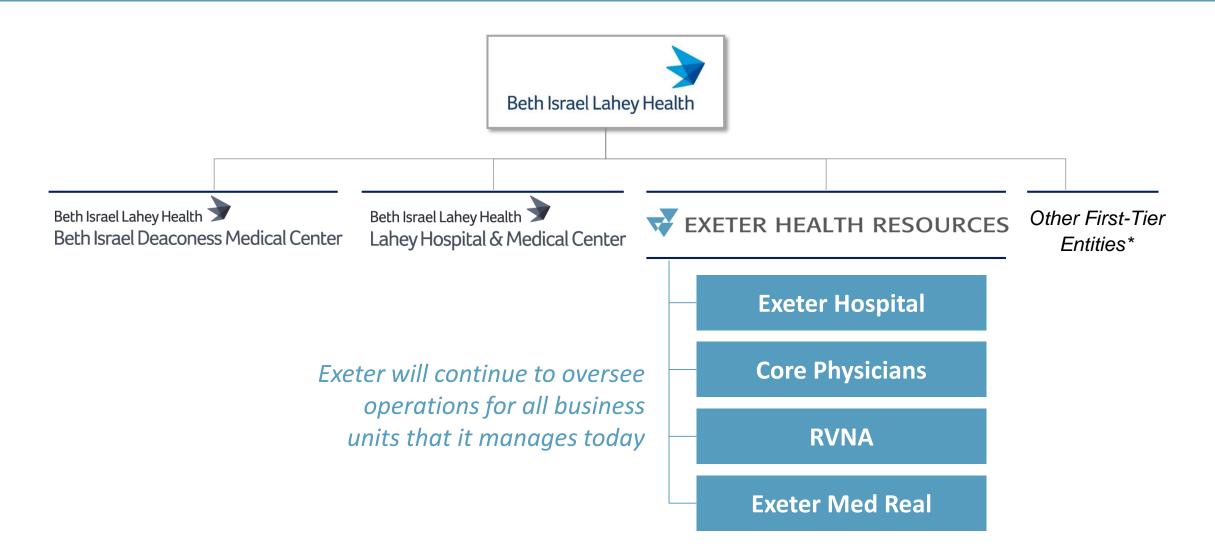
The Local Board will Remain

- Exeter will maintain a local Board with a consistent number of trustees as the current Exeter Board
- Future Trustees will be persons who are members of communities served by Exeter
- BILH would have one representative on the EHR Board

Exeter Representation on the BILH Board

• Exeter will have one representative on the BILH Board for a period of 6 years

How Would Exeter Fit into the BILH System?



A Local Board with Meaningful Input

Under the oversight of the BILH system Board, Exeter's local Board will continue to have meaningful oversight and/or input related to:

- Ongoing operations
- Reviewing and recommending strategic plans and operating/capital budgets
- Philanthropy
 - Recommending appointment of Exeter trustees
 - Recommending appointment of Exeter Representative to BILH Board
- Local community benefit funding

What are the Key Elements of the Proposed Transaction?

- Our Local Board will maintain meaningful oversight and input
- BILH will make an overall \$375 million capital investment over 10 years
- Existing Board designated funds stay in Exeter
- BILH will maintain and grow access to clinical services
- Exeter medical staff will continue its long tradition as a community partner
- Exeter's employees will be supported

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No short-term impact to existing clinical affiliations