Form NHCT31, Community Benefits Reporting

version 1.13

(Submission #: HPC-F50W-EACSM, version 1)

Details

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Form Input

Section 1: Organizational Information

For Fiscal Year Beginning 7/1/2020

Organization Name Home Hea th & Hospice Care

Street Address

7 Executive Park Drive Merrimack, NH 03054

Federal ID # 23-7331452

State Registration # 2495

Website address (must have a prefix such as "http://www." http://www.hhhc.org

Is the organization's community benefit plan on the organization's website? Yes

Chief Executive

First Name John	Last Name Getts	
Phone Type	Number	Extension
Business	603-689-2950	
Email		

Board Chair

First Name E izabeth	Last Name Cote	
Phone Type	Number	Extension
Business	603-424-5664	
Email		

Community Benefits Plan Contact

First Name John	Last Name Getts	
Title CEO		
Phone Type	Number	Extension
Phone Type Business	Number 603-689-2950	Extension
		Extension

Does this report include community benefit information for affiliated or subsidiary organizations? No

Section 2: Mission & Community Served

Mission Statement

Provide home, hospice, and supportive care services that enhance independence and quaity of ife.

Has the Mission Statement been reaffirmed in the Past Year (RSA 7:32e-I)?

Yes

Service Area

Community may be defined as a geographic service area comprised of the ocations from which most service recipients come (primary service area) or a subset of the genera population that share certain characteristics such as age range, health condition, or socioeconomic resources. For some trusts, the definition of community may be a combination of geographic service area and a subset of the population within that area. P ease include information from the drop down ists and narrative field as applicable to sufficiently describe the community served.

Did the primary service area cover ALL of New Hampshire? No

Please select service area Counties (NH), if applicable

Hi sborough Merrimack Rockingham

Please select service area municipalities (NH), if applicable

AMHERST AUBURN BEDFORD BROOKLINE CANDIA CHESTER DERRY GOFFSTOWN HOLLIS HOOKSETT HUDSON LITCHFIELD LONDONDERRY MANCHESTER MASON MERRIMACK MILFORD MONT VERNON NASHUA NEW BOSTON PELHAM RAYMOND SALEM WILTON WINDHAM

Service Population Description

Serve the genera population

Section 3.1: Community Needs Assessment

In what year was the last community needs assessment conducted to assist in determining the activities to be included in the community benefit plan? (Please attach a copy of the needs assessment below if completed in the past year)

2020

Please attach a copy of the needs assessment if completed in the past year NONE PROVIDED Comment NONE PROVIDED

Was the assessment conducted in conjunction with other health care charitable trusts in your community? Yes

Section 3.2: Community Needs Assessment (1 of 6)

Area of Community Need / Concern

17. Access to Home Hea th Care

Is the need identified in the Community Needs Assessment? Yes

Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan? Yes

Please select the applicable Category or Categories of Community Benefit included in your plan associated with this need.

- 1: Financia Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A1: Community Hea th Education
- A3: Hea th Care Support Services
- A4: Other Community Hea th Improvement Services
- F6: Coa ition Bui ding
- F7: Community Hea th Advocacy
- E4: Resource Deve opment Assistance
- E1: Cash Donations
- B1: Provision of C inica Setting for Undergraduate Education
- C7: Subsidized Continuing Care

Brief description of major strategies or activities to address this need (optional)

NONE PROVIDED

Section 3.2: Community Needs Assessment (2 of 6)

Area of Community Need / Concern

6. Heart Disease and Stroke

Is the need identified in the Community Needs Assessment? Yes

Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan? Yes

Please select the applicable Category or Categories of Community Benefit included in your plan associated with this need.

- 1: Financia Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A1: Community Hea th Education
- A3: Hea th Care Support Services
- A4: Other Community Hea th Improvement Services
- F6: Coa ition Bui ding
- F7: Community Hea th Advocacy
- E4: Resource Deve opment Assistance
- E1: Cash Donations
- B1: Provision of C inica Setting for Undergraduate Education
- C7: Subsidized Continuing Care

Brief description of major strategies or activities to address this need (optional) NONE PROVIDED

Section 3.2: Community Needs Assessment (3 of 6)

Area of Community Need / Concern

7. Diabetes

Is the need identified in the Community Needs Assessment? Yes

Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan? Yes

Please select the applicable Category or Categories of Community Benefit included in your plan associated with this need.

- 1: Financia Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A1: Community Hea th Education
- A3: Hea th Care Support Services
- A4: Other Community Hea th Improvement Services
- F6: Coa ition Bui ding
- F7: Community Hea th Advocacy
- E4: Resource Deve opment Assistance
- E1: Cash Donations
- B1: Provision of C inica Setting for Undergraduate Education
- C7: Subsidized Continuing Care

Brief description of major strategies or activities to address this need (optional)

NONE PROVIDED

Section 3.2: Community Needs Assessment (4 of 6)

Area of Community Need / Concern 8. COPD

Is the need identified in the Community Needs Assessment? Yes

Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan? Yes

Please select the applicable Category or Categories of Community Benefit included in your plan associated with this need.

- 1: Financia Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A1: Community Hea th Education
- A3: Hea th Care Support Services
- A4: Other Community Hea th Improvement Services
- F6: Coa ition Bui ding
- F7: Community Hea th Advocacy
- E4: Resource Deve opment Assistance
- E1: Cash Donations
- B1: Provision of C inica Setting for Undergraduate Education
- C7: Subsidized Continuing Care

Brief description of major strategies or activities to address this need (optional) NONE PROVIDED

Section 3.2: Community Needs Assessment (5 of 6)

Area of Community Need / Concern

9. Congestive Heart Fai ure

Is the need identified in the Community Needs Assessment? Yes

Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan? Yes

Please select the applicable Category or Categories of Community Benefit included in your plan associated with this need.

- 1: Financia Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A1: Community Hea th Education
- A3: Hea th Care Support Services
- A4: Other Community Hea th Improvement Services
- F6: Coa ition Bui ding
- F7: Community Hea th Advocacy
- E4: Resource Deve opment Assistance
- E1: Cash Donations
- B1: Provision of C inica Setting for Undergraduate Education
- C7: Subsidized Continuing Care

Brief description of major strategies or activities to address this need (optional)

NONE PROVIDED

Section 3.2: Community Needs Assessment (6 of 6)

Area of Community Need / Concern

19. Pa iative Care / Hospice

Is the need identified in the Community Needs Assessment? Yes

Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan? Yes

Please select the applicable Category or Categories of Community Benefit included in your plan associated with this need.

- 1: Financia Assistance
 2.1: Medicaid
 2.3: Medicare
 A1: Community Hea th Education
 A3: Hea th Care Support Services
 A4: Other Community Hea th Improvement Services
 F6: Coa ition Bui ding
 F7: Community Hea th Advocacy
 E4: Resource Deve opment Assistance
 E1: Cash Donations
 B1: Provision of C inica Setting for Undergraduate Education
 C7: Subsidized Continuing Care
- C9: Pa iative Care

Brief description of major strategies or activities to address this need (optional) NONE PROVIDED

Section 4: Community Benefit Activities

Optional Section 4 completion tool

An optiona MS Exce too can be used to aid completion of this Section off ine. P ease cick on the "Community Benefits Reporting Too" ink be ow, this will down oad the file to a suitable ocation. Once opened, refer to the "Worksheets" sheet at the bottom of the form. Numbers/do ar amounts can be calculated and will automatically populate into the appropriate fields of the "Section 4" sheet. These numbers can then be entered manually by you in the appropriate fields of this Section 4, be ow. Community Benefits Reporting Worksheets

Financial Assistance, Means-Tested Government Programs and Community Benefit Services

Total Functional Expenses for the Reporting Year (\$) 22449910

(1) Financial Assistance at cost (if using the optional Excel tool, refer to Worksheet 1)

(a) Number of	(b)	(c) Total	(d) Direct	(e) Net	(f) Percent	Estimated expense of activities projected for the next Fiscal Year (\$)
activities or	Persons	community	offsetting	community	of total	
programs	served	benefit	revenue	benefit	expense	
(optional)	(optional)	expense (\$)	(\$)	expense (\$)	(%)	
NONE	40	30157	0	30157	0.1%	105640

(2) Medicaid (if using the optional Excel tool, refer to Worksheet 3, column A)

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	NONE PROVIDED	638980	601885	37095	0.2%	640000

(3) Costs of other means-tested government programs (if using the optional Excel tool, refer to Worksheet 3, column B)

(a) Number of	(b)	(c) Total	(d) Direct	(e) Net	(f) Percent	Estimated expense of activities projected for the next Fiscal Year (\$)
activities or	Persons	community	offsetting	community	of total	
programs	served	benefit	revenue	benefit	expense	
(optional)	(optional)	expense (\$)	(\$)	expense (\$)	(%)	
NONE PROVIDED	NONE PROVIDED	0	0	0	0%	0

(4) Total Financial Assistance and Means-Tested Government Programs

activ	imber of ities or grams	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
0		40	669137	601885	67252	0.3%	745640

Community Benefit Services

(5) Community health improvement services and community benefit operations (if using the optional Excel tool, refer to Worksheet 4)

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	NONE PROVIDED	90333	0	90333	0.4%	119500

(6) Health professions education (if using the optional Excel tool, refer to Worksheet 5)

(a) Number of	(b)	(c) Total	(d) Direct	(e) Net	(f) Percent	Estimated expense of activities projected for the next Fiscal Year (\$)
activities or	Persons	community	offsetting	community	of total	
programs	served	benefit	revenue	benefit	expense	
(optional)	(optional)	expense (\$)	(\$)	expense (\$)	(%)	
NONE PROVIDED	NONE PROVIDED	3575	0	3575	0%	25000

(7) Subsidized health services (if using the optional Excel tool, refer to Worksheet 6)

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	318	3591141	3318255	272886	1.2%	800000

(8) Research (if using the optional Excel tool, refer to Worksheet 7)

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%	0

(9) Cash and in-kind contributions for community benefit (if using the optional Excel tool, refer to Worksheet 8)

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	NONE PROVIDED	394065	0	394065	1.8%	405500

(10) Total Other Benefits

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
0	318	4079114	3318255	760859	3.4%	1350000

Total

(11) Totals

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
0	358	4748251	3920140	828111	3.7%	\$2095640

Section 5: Community Building Activities

Total expense (\$; entered at top of Section 4)

22449910

(1) Physical improvements and housing

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%

(2) Economic development

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%

(3) Community support

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%

(4) Environmental improvements

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%

(5) Leadership development and training for community members

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%

(6) Coalition building

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	8224	0	8224	0%

(7) Community health improvement advocacy

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	2624	0	2624	0%

(8) Workforce development

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	0	0	0	0%

(9) Other

(a) Number of	(b) Persons	(c) Total	(d) Direct	(e) Net community	(f) Percent of
activities or programs	served	community benefit	offsetting	benefit expense	total expense
(optional)	(optional)	expense (\$)	revenue (\$)	(\$)	(%)
NONE PROVIDED	NONE PROVIDED	424	424	0	0%

Total

(10) Totals

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
0	0	11272	424	10848	0%

Section 6: Medicare

Enter total revenue received from Medicare (\$ -- including DSH and IME) 18082233

Enter Medicare allowable costs of care relating to payments specified above (\$) 18082233

Medicare surplus (shortfall) \$0

Describe the extent to which any shortfall reported above should be treated as community benefit. Please also describe the costing methodology or source used to determine the amount reported above. Medicare cost report methodo ogy.

Describe the costing methodology or source used to determine the amount reported above. Please check the boxes below that describe the method used:

Cost accounting system

Section 7: Summary Financial Measures

Gross Receipts from Operations (\$) 26635554

Net operating costs (\$) 22449910

Ratio of gross receipts from operations to net operating costs 1.186

Unreimbursed Community Benefit Costs

Financial Assistance and Means-Tested Government Programs (\$) 67252

Other Community Benefit Costs (\$) 760859

Community Building Activities (\$) 10848

Total Unreimbursed Community Benefit Expenses (\$) 838959

Net community benefit costs as a percent of net operating costs (%) 3.74%

Other Community Benefits (optional)

Leveraged Revenue for Community Benefit Activities (\$) 776558

Medicare Shortfall (\$) \$0

Section 8: Community Engagement in the Community Benefits Process

Please list below

Community Organizations, Local Government Officials and other Representatives of the Public:	Indentification of Need	Prioritization of Need	Development of the Plan	Commented on Proposed Plan
United Way of Greater Nashua	Yes	Yes	Yes	No
Southern NH Hea th System	Yes	Yes	No	No

Community Organizations, Local Government Officials and other Representatives of the Public:	Indentification of Need	Prioritization of Need	Development of the Plan	Commented on Proposed Plan
St Joseph Hospita	Yes	Yes	No	No
Catho ic Medica Center	Yes	Yes	No	No
Dartmouth Hitchcock-Nashua	Yes	Yes	No	No
Dartmouth Hitchcock-Manchester	Yes	Yes	No	No

Please provide a description of the methods used to solicit community input on community needs:

Uti ized access to various reporting and had one on one conversations with various partners.

Section 9: Charity Care Compliance

The valuation of charity does not include any bad debt, receivables or revenue. Yes

A written charity care policy is available to the public. Yes

Any individual can apply for charity care. Yes

Any applicant will receive a prompt decision on eligibility and amount of charity care offered. Yes

Notice of the charity care policy is posted in lobbies. $\ensuremath{\text{N/A}}$

Notice of the policy is posted in waiting rooms. $\ensuremath{\text{N/A}}$

Notice of the policy is posted in other public areas of our facilities. $\ensuremath{\mathsf{Yes}}$

Notice of the charity care policy is given to recipients who are served in their home. $\ensuremath{\mathsf{Yes}}$

Section 10: Certification Contact

Name of Person Submitting the Community Benefits Report

First Name	Last Name
John	Getts
Title	
CEO	
Email	